



## About Duroflex

**Duroflex** is a leading manufacturer of premium mattresses and sleep solutions, committed to enhancing the quality of sleep for our customers. We pride ourselves on innovation, quality, and sustainability in our products, and we're looking for a dynamic Tax Analyst to join our Finance team

## What will you do in a nutshell?

As a Financial Analyst, you will play a key role in sales and profitability analysis, financial planning, and reporting. You will provide insights that drive business performance, optimize costs, and streamline financial workflows.

## Key Responsibilities:

- Sales & GP Analysis: **Analyze weekly sales and gross profit (GP), highlighting key movement drivers.**
- Revenue Deep-Dive: **Track primary vs. secondary sales, dealer vs. distributor sales, and state-level trends, identifying underperforming areas.**
- Retail OKRs & Performance Tracking: **Set and monitor retail OKRs, driving performance throughout the month.**
- Profitability Analysis: **Evaluate profitability at different grade levels and provide insights for business decisions.**
- KPI & Cost Analysis: **Track key input metrics, cost drivers, and outputs to ensure financial efficiency.**
- P&L Reporting: **Prepare and present monthly P&L with in-depth analysis to business partners and management.**
- Process Optimization: **Identify critical business areas and establish SOPs for smoother financial workflows.**
- Budget & Forecasting: **Support yearly budget planning, track variances, and provide projections for upcoming quarters.**
- Expense Control: **Ensure adherence to approved budgets, manage expense booking, provisioning, and GL reviews.**
- Payments & Compliance: **Ensure timely payments in line with agreement terms.**

## What Makes You a Great Fit:

- **Chartered Accountant** with 0-2 years of experience in finance & analytics.
- Strong understanding of **financial statements, budgeting, and variance analysis.**
- Proficiency in **Excel, dashboards, and financial modeling.**
- **Analytical mindset** to drive insights and improve business performance.
- Ability to **adapt to changing data needs** and provide actionable recommendations.
- Excellent **communication skills** to collaborate with stakeholders.
- Detail-oriented and proactive in problem-solving.

**What will you GET while at Duroflex?**

- A supportive and inclusive work environment.
- Avenues for vertical/horizontal and cross-functional career growth.
- Competitive salary and benefits package.

Join **Duroflex** and help us build an organization that's *transforming sleep experiences!!*